



## Tony Verghese

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### Practice Areas

Corporate

### Sectors

Technology, Media & Telecommunication (TMT)

Manufacturing

Life Sciences, Healthcare and Pharma

### About

Tony's practice largely focuses on corporate matters in various industrial sectors with a specialized focus on companies in the telecommunication and technology sectors. He handles complex regulatory assignments (advisory & licensing) in the telecom sector, merger & acquisitions, commercial contractual reviews, due diligence exercises, foreign investment related matters, real estate, employment law matters and multifaceted commercial negotiations on behalf of various clients.

His practice areas include advising clients on setting up business in India, day-to-day business operations, corporate compliance, licensing and regulatory matters. In addition, Tony regularly advises on all types of commercial and corporate contracts.

### Experience

His experience over more than two decades in the Telecom and Information Technology (IT) sector involves providing regulatory advice, on setting up highly regulated businesses in India involving licensing, contracting, technology licensing agreements, advice on setting up STPI's (Software Technology Parks of India) and SEZ's (Special Economic Zone) and general legal issues involving Telecom and IT companies.

Tony also advises overseas companies in setting up business operations in India and assists them in setting up subsidiaries / branches / liaison office, real estate acquisitions by way of lease or leave and license or purchase, obtaining various statutory registrations and conducting corporate compliance and legal audits.

Some of the key assignments in these areas handled and being handled by Tony, amongst others, cover the following: -

- Assisted a leading global telecom company in setting up operations in India. This involved incorporation of the company, obtaining regulatory approvals from various authorities, providing regular legal advice etc.
- Assistance in an M&A deal being one of the largest overseas buyout by an Indian software firm. Represented the seller in the share purchase transaction and was extensively involved with the due diligence process
- Assisted a leading global supplier of networking equipment and network management services in providing services in India. This involved substantial interpretations of prevailing regulations and constant liaisoning with the regulatory authorities, these services being highly regulated in India
- Assisted a leading telecom company in India in setting up commercial operations in the States of Karnataka, Kerala and Kolkata. This involved commercial contractual documentation, regulatory approvals and regulatory compliances

## **Membership**

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B.A., LLB., Bangalore

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## **Education**

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B.Com., Bangalore University (1997)

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LL. B., Bangalore University (2000)

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## **Languages Spoken**

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English

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Hindi

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Malayalam

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Tamil

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Kannada

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